

Performance indicators of the EnBW Group

Financial and strategic performance indicators

in € million	2019	2018	Change in %
External revenue ¹	18,765.0	20,815.4	-9.9
TOP Adjusted EBITDA	2,432.5	2,157.5	12.7
TOP Share of adjusted EBITDA accounted for by Sales in € million/in % ¹	294.3/12.1	268.4/12.4	9.6/-
TOP Share of adjusted EBITDA accounted for by Grids in € million/in %	1,311.2/53.9	1,176.9/54.5	11.4/-
TOP Share of adjusted EBITDA accounted for by Renewable Energies in € million/in %	482.8/19.8	297.7/13.8	62.2/-
TOP Share of adjusted EBITDA accounted for by Generation and Trading in € million/in % ¹	383.8/15.8	430.8/20.0	-10.9/-
Share of adjusted EBITDA accounted for by Other/Consolidation in € million/in %	-39.6/-1.6	-16.3/-0.7	-142.9/-
EBITDA	2,245.2	2,089.6	7.4
Adjusted EBIT	944.7	957.5	-1.3
EBIT	596.7	875.8	-31.9
Adjusted Group net profit ²	786.8	438.3	79.5
Group net profit ²	734.2	334.2	119.7
Earnings per share from Group net profit in € ²	2.71	1.23	119.7
Retained cash flow	1,240.7	999.1	24.2
TOP Internal financing capability in % ¹	82.6	92.2	-
Total investment ¹	3,315.2	1,786.4	85.6
Net financial debt	6,021.6	3,738.4	61.1
Coverage ratio ALM in %	48.1	51.8	-
TOP Return on capital employed (ROCE) in %	5.2	6.5	-
Weighted average cost of capital before tax in %	5.2	6.3	-
Average capital employed	19,315.1	16,053.3	20.3
Value added	0.0	32.1	-100.0

Non-financial performance indicators

	2019	2018	Change in %
Customers and society goal dimension			
TOP Reputation Index	52.8	51.3	2.9
TOP EnBW/Yello Customer Satisfaction Index	116/157	120/152	-3.3/3.3
TOP SAIDI (electricity) in min./year	15	17	-11.8
Employees goal dimension			
TOP Employee Commitment Index ³	66	62	6.5
TOP LTIF for companies controlled by the Group ⁴ /LTIF overall ⁵	2.1/3.8	2.3/3.6	-8.7/5.6
Environment goal dimension			
TOP Installed output of renewable energies (RE) in GW and the share of the generation capacity accounted for by RE in %	4.4/31.8	3.7/27.9	18.9/-
TOP CO ₂ intensity in g/kWh	419	553	-24.2

Employees⁶

	31/12/2019	31/12/2018	Change in %
Employees	23,293	21,775	7.0
Full-time equivalents ⁷	21,843	20,379	7.2

1 The figures for the previous year have been restated.

2 In relation to the profit/loss attributable to the shareholders of EnBW AG.

3 Variations in the group of consolidated companies (all companies with more than 100 employees are generally considered [except ITOs]).

4 Variations in the group of consolidated companies (all companies with more than 100 employees are generally considered except for companies in the area of waste management as well as external agency workers and contractors).

5 Variations in the group of consolidated companies (all companies with more than 100 employees are generally considered except external agency workers and contractors).

6 Number of employees excluding apprentices/trainees and inactive employees.

7 Converted into full-time equivalents.