



Joint press release of 22 September 2014

## Lufthansa becomes development partner of EnBW start-up

Stuttgart/Karlsruhe. JatroSolutions GmbH, a start-up of EnBW Energie Baden-Württemberg AG, will support Deutsche Lufthansa in the development of a raw-material supply chain for the provision of biosynthetic kerosene from the Jatropha plant. It is hoped to achieve considerable reductions in CO<sub>2</sub> emissions from aircraft by mixing the biokerosene with fossil kerosene. The partners have signed a Memorandum of Understanding for the planned cooperation. Both companies place the utmost emphasis on the sustainable production of the energy plant and, accordingly, on full compliance with recognised certification standards. JatroSolutions GmbH, which was founded by Professor Klaus Becker, a renowned agricultural scientist from the University of Hohenheim, is one of few companies in the world which provides seed material for Jatropha from tested varieties, as well as consultancy services. The young company developed out of a joint research project conducted by the University of Hohenheim and EnBW. EnBW perceives the cooperation with Lufthansa as the next step in the process of accessing new energy-related sectors.

“As a young start-up we are absolutely delighted about Lufthansa’s interest in working with us. We are very open to cooperation and would really love to make Jatropha ‘fly’. As an entrepreneur, I am also a realist, however. Enabling biokerosene made from Jatropha oil to compete with fossil kerosene on a large scale will require a huge increase in the area cultivated with Jatropha in the years to come,” explains Klaus Tropf, Managing Partner and co-owner of the EnBW start-up JatroSolutions GmbH.

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